

2025 WUMFA CONVENTION

ONEIDA HOTEL & CONFERENCE CENTER GREEN BAY, WI MARCH 21-23, 2025

Back to the Future: 2025 Annual Convention

e're in the thick of it again, my dear fellow florists. It begins as corsage orders for Homecoming. Then, as soon as you're back in the groove, you get hit by Thanksgiving centerpieces. And then who-knows-what: poinsettias, wreathes, gifts, garlands, arrangements for all manner of Winter holidays. Through all of that, the calls and emails about pre-orders for Valentine's Day. And just when you think you can take a breather, you get a call on February 16th asking about an arrangement for Mother's Day!

In all the behind-the-scenes hassle, it's easy to be overwhelmed by the feeling that we don't have enough time. As florists, our pride is making it look like it took no time at all - making it look like we didn't spend hours scrolling websites and calling wholesalers and muttering about what we'd do to a stem if it didn't cooperate. It can be hard to find time to refresh ourselves and get back in the swing of things after such a hectic ending to the year.

Rest assured, WUMFA has your back. Their annual convention (March 21 - 23) is scheduled conveniently between Mother's Day and Valentine's Day and offers you a revitalizing respite. This year, you can step outside of time itself! Come "Back to the Future" with us for floral fun and refreshing reviews of the fundamentals!

The main stage will be packed with design shows from Jody McLeod (Teleflora), Amy Balsters (The Floral Coach), Samantha Bates (FTD) & Doug Bates and Kelsey Thompson (Flower

Shop Network). As always, these shows offer great insight on trends and are sure to fire up your own creativity, whether by listening to the expert industry forecasts or being inspired by the dazzling botanical displays. Looking to go back to the days of your first design gig? Look no further than the hands-on workshops with Kevin Ylvisaker (Smithers Oasis) and Amy Balsters for fabulous opportunities to build better bouquets and sympathy pieces.

The trade show will be buzzing with vendors of all sorts. Whether you're looking to check out some new varieties of fresh flowers, searching for a great greenhouse, or making a connection with a source for vases, be sure to make time to poke around in between your packed schedule. And all attendees can look forward to the annual luncheon meeting including a special business session on the State of the Industry with Derrick Myers (Crockett Myers), the florist's favorite accountant!

Personally, I look forward to this every year. WUMFA's convention is my annual island in time – we can all take a break from the everyday and go back to a time when we were all looking to learn, then we all leave looking forward to creative new ideas. So, let's all go back to the basics together and make a brighter future with floral fun! I am (and was) excited to see you there(/here)!

Spencer Whitehouse – Seim Evergreen Florist Appleton, WI



1152 Haslett Road, P.O. Box 67, Haslett, MI 48840 (517) 253-7730 Fax: (517) 575-0115 www.wumfa.org

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WUMFA CONVENTION 2025 SPECIAL EVENTS

WUMFA 2025 TRADE SHOW



Tradeshow Reception

Friday, March 21 6:00pm - 7:00 pm

Back to the Future blasts forward with the trade show opening, showcasing products new and old that will enhance your floristry business for years to come. Take part in a special backstage tour of the workroom and be inspired for a weekend of fun and education. FREE admission for Friday night!



One of the highlights of each WUMFA convention is the fabulous Trade Show where attendees mix and mingle with wholesalers and suppliers. "Back to the Future" starts on Friday evening from 6:00pm - 7:00pm with the opening reception in the Trade Show area featuring cheese and crackers and a cash bar. The trade show reopens on Saturday from 11:00am - 5:15pm and then again on Sunday from 10:00am - 2:30pm. The show is closed on Sunday from 11:30am - 12:30pm for the annual luncheon. Bring your shopping list to take advantage of all the show specials. You'll not only be able to meet new vendors but solidify relationships with existing ones.

EXHIBITORS IF YOU HAVEN'T ALREADY SIGNED UP FOR A BOOTH DO SO TODAY!

WUMFA depends on your support to help bring education to the industry. Education is key for operating a successful business. Successful businesses in turn become important customers. By exhibiting at "Back to the Future" you not only reach potential customers, but you also advance our industry by providing education. You can download an exhibitor packet or register to exhibit online at www.wumfa.org (Annual Convention Tab) or call Rod at (517) 253-7730.

FRIDAY MARCH 21, 2025

FLORAL FEUD! 7:00pm - 9:00 pm

Floral Feud is like Family Feud, only much more fun!
Gather your shop and wholesaler friends and be ready
with answers to what the Survey Says! Questions are
floral related with the answers provided by florists from
around the world. Come prepared to have fun and share
laughs! The game is a perfect way to kick off a fun
weekend.

SATURDAY MARCH 22, 2025



BACK TO THE FUTURE AWARDS BANQUET

7:00pm - 10:00pm

Join us for a night of looking forward through the past at the Wisconsin & Upper Michigan Florists Association's Back to the Future Banquet. During the delicious meal, awards will be presented to honor the innovation, creativity, and dedication that makes our industry so wonderful. Be sure to arrive early and make time to meet new friends and catch up with old ones at our lively networking reception.

This year, prizes will be awarded throughout the evening for Best Costume, Most Creative Outfit, and Best Throwback Style, so be sure to show up in your best Retrofuturism-inspired outfit. We look forward (and look backward!) to seeing you at this most anticipated floral event!

SILENT AUCTION / RAFFLE

Each year the WUMFA Raffle and Silent Auction are one of the highlights of convention. Members solicit donations and service. Some items are placed in the raffle while others are put into the Silent Auction. A Live Auction will also be held at 3:30pm on Sunday. All proceeds go to benefit WUMFA scholarships. Visit www.wumfa.org (Annual Convention Tab) to download a Silent Auction donation form and help to make this the best fund raiser yet.



WUMFA CONVENTION 2025 PRESENTERS & SPONSORS



AMY BALSTERS NEED PHOTO & BIO



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Read full bios at www.wumfa.org or scan QR code.





THANK YOU TO OUR 2025 WUMFA CONVENTION SPONSORS!

Thank you to our Annual Convention sponsors who make this convention possible and keep attending affordable for the attendees!

TITLE SPONSOR

















Exhibitor Sponsors as of 12/25/24

Gold Exhibitor Sponsors

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WUMFA CONVENTION 2025 ALL DAY & SPECIAL EVENTS

FRIDAY, MARCH 21, 2025

*INTERACTIVE HANDS ON BUSINESS SESSION: BUYING AND MERCHANDISING FOR PROFITABLE FLOWER SHOPS

Join us for a full-day educational experience designed to empower shop owners and floral designers with strategic buying and merchandising techniques. During the morning session, attendees will explore systems to streamline profitable planning, buying, and inventory, followed by hands-on activities to create inspiring displays and designs. Learn the art (and science) of store layout and displays. At Noon you'll jump on the bus with a box lunch and enjoy a flower shop tour around Green Bay, Wisconsin, where you'll see merchandising and color story strategies in action at 3 local shops, Nature's Best, Buds N Bloom & Schroeder's. Walk away with practical tips, digital resources, and a fresh perspective on inventory planning and store setup.

This session runs 9am - 4:30pm; a computer or tablet is optional, floral tools required.





*Additional fee applies. Bring your tools.

TRADESHOW RECEPTION

6:00 p.m. - 7:00 p.m.

Back to the Future blasts forward with the trade show opening, showcasing products new and old that will enhance your floristry business for years to come. Take part in a special backstage tour of the workroom and be inspired for a weekend of fun and education. FREE admission for Friday night!



FLORAL FEUD... AS SEEN ON TV

7:00 p.m. to 9:00 p.m.

Survey Says! Gather your shop and wholesaler family to form a team and participate in a night of fun and game. Floral Feud will deliver the questions and your team will provide the answers to see how they rank against answers provided by florists around the world.

As time allows, we'll also challenge you to some floral trivia. Bring your phone or tablet to download a special app. This session is free for all to attend.





WUMFA CONVENTION 2025

SESSION DETAILS

COLOR KEY:

Business Sessions (Green) Hands-On Classes (Blue) Main Stage Design Shows (Red) Trade Show – (Purple)

*Additional Fee Applies

SATURDAY, MARCH 22, 2025

*Hands on: Casket Spray & Panel Adornment Design Class



8:00am - 10:00am

Presented by: Kevin Ylvisaker AIFD, CAFA, PFCI

Sponsored by: Smithers Oasis

Location: Huron

Join us for an educational floral design workshop where you will learn the art of creating a beautiful and meaningful casket spray and a design appropriate for inside of the casket. In this hands-on class, you'll explore the techniques, materials, and design principles using Smithers Oasis products needed to craft two stunning floral creations.

You will gain the skills to create heartfelt tributes that expresses sympathy and celebrate the memory of the life of a loved one. What you'll learn:

- Selection of appropriate flowers and foliage for a casket spray and panel design
- How to build a balanced and harmonious design
- The use of color and texture to create a personalized tribute
- How to maintain freshness and longevity in the arrangement
- * Additional Fees Apply, Bring Your Tools.

Business Session: Building a Brand Through Customer Service.

Presented by: Derrick Myers CPA, CFP
Sponsored by: Crockett, Myers and Associates
10:15 a.m. – 11:15 a.m. Wolf

Transform Your Customers into Raving Fans!
Elevate Your Customer Service: Create Raving Fans
Learn to:

- Deliver exceptional customer experiences
- Build strong customer relationships
- Handle challenges gracefully
- Foster a customer-centric culture

Join us to transform your customers into loyal advocates.

Main Stage Design Show: "Spring Splendor: Designing for Profit During the Season of Celebrations" teleflora

12:00pm - 1:00pm

Presented by: Jody McLeod AIFD, CFD, NCCPF

Sponsored by: Teleflora

Location: Wolf

Spring is bursting with opportunities for florists to maximize sales and creativity! From Easter and Prom to Mother's Day, birthdays, anniversaries, and even those heartfelt "I'm sorry" moments, this season is filled with chances to connect with customers. Join us for an inspiring stage program where Jody

will explore fresh, innovative designs tailored for every occasion, all while keeping profitability front and center. Discover strategies to elevate your offerings, enhance customer satisfaction, and make this Spring season your most successful yet!

*Hands on: Build Better Bouquets™

12:45pm - 2:45pm

Presented by: Amy Balsters

Sponsored by: Wisconsin Florists Foundation

Location: Huron

Join me for a hands-on design workshop, "Build Better Bouquets," on Saturday, March 22nd from 1:30-3:30pm. This in-depth learning experience is perfect for all levels, from

beginners to pros. Come learn my unique approach to creating loose and airy, hand-tied bouquets using the spiral method. We'll practice terracing, framing, and grouping your materials.

You'll also discover how to:

- Examine floral materials using flower categories
- Utilize color theory to create impactful designs
- Walk away with a step-by-step process to make stunning, on-trend bouquets your clients will love

Seats are limited, so don't miss this chance to refine your design techniques and gain valuable insights in a hands-on setting.

* Additional Fees Apply, Bring Your Tools.

Main Stage Design Show: Professional / Student / Novice Division Designer of the Year Run Off CALSFLOWERS

3:30pm - 4:30pm

Commentated by: Fawn Mueller & Spencer Whitehouse-Seim Sponsored by Wisconsin Florists Foundation & CalFlowers Location: Wolf

You'll be on the edge of your seat as these talented florists showcase their creativity and skill!

Back to the Future Awards Banquet

7:00pm - 10:00pm

Step Back in Time for a Night of Fun and Recognition
Join us for the Wisconsin & Upper Michigan Florists
Association's Back to the Future Banquet. Enjoy a delicious
meal, network with industry peers, and celebrate the
achievements of our talented members.

Don't miss the exciting awards ceremony and costume contest! Dress in your best retrofuturistic style for a chance to win prizes.

We can't wait to see you there!





WUMFA CONVENTION 2025

SESSION DETAILS

COLOR KEY:

Business Sessions (Green) Hands-On Classes (Blue) Main Stage Design Shows (Red)
Trade Show – (Purple)

*Additional Fee Applies

SUNDAY, MARCH 23, 2025

*Hands on: Floral Designs for a Memorial

Sunday, March 23, 2025 8:00am – 10:00am SMITHERS-OASIS

Presented by: Kevin Ylvisaker AIFD, CAFA, PFCI

Sponsored by: Smithers Oasis

Location: Huron

In this class, you will learn how to create two beautiful and meaningful memorial designs to honor the life of a loved one. This class will guide you through the process of selecting the right flowers, colors, and materials to convey comfort, respect, and peace.

Through hands-on instruction and expert tips using Smithers Oasis products, you will gain the skills and confidence to create a heartfelt tribute that expresses sympathy and celebrates the memory of those who have passed.

Key Learning Outcomes:

- Learning modern design techniques for creating meaningful, aesthetically balanced pieces.
- Gaining insight into color theory and textural contrast for emotional expression.
- Practical skills in constructing tribute bouquets.
- * Additional Fees Apply, Bring Your Tools.

Main Stage Design Show: Build Better Bouquets™

Sunday, March 23, 2025

10:15am - 11:15am

Presented by: Amy Balsters

Sponsored by: Wisconsin Florists Foundation

Location: Wolf

Join Amy as she shares her secrets to crafting beautiful bouquets in any style. Discover:

- Two key floral techniques
- The principles and elements of design
- Practical tips to improve your bouquet-making skills Leave this presentation with the knowledge and confidence to create stunning, on-trend bouquets efficiently and profitably.

Business Session Keynote Sunday Luncheon: State of the Industry: Where do we go from here!

Presented by: Derrick Myers CPA, CFP

CM Crockett Myers

Sponsored by: Crockett, Myers and Associates

11:45am - 12:45pm Wolf

After taking a brief look at the last two years, Derrick will share his projections for 2025 and the industry outlook.

Main Stage Design Show: Profitable Plants: Beyond

the Basket and Bow

Presented by: Samantha Bates, AIFD, CF, CFD

FTD 🔫 191

Sponsored by: FTD 1:00pm - 2:00p.m. Wolf

A plant in a basket with a bow no more! Join Samantha Bates AIFD as she reinvents the classic plant arrangement, moving beyond the standard basket and bow to create captivating, profitable designs through thoughtful up-selling with both natural and crafted elements. Discover strategies to elevate plant offerings in your shop with natural accents, creative containers, and unique man-made additions, all designed to increase sales and delight customers.

Main Stage Design Show: Merchandising and Design Techniques for Boosting Sales

Presented by: Kelsey Thompson AIFD, CFD and Doug Bates

AIFD, CF, CFD

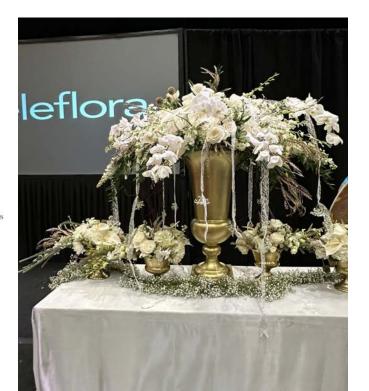
Sponsored by: Flower Shop Network

2:30pm-3:30p.m. Wolf

Elevate Your Shop: Maximize Sales and Boost Profits Discover how to:

- Create stunning displays that attract customers
- Sell more products, from fresh flowers to gifts and decor
- Stay ahead of trends and color stories
- Enhance the shopping experience and drive sales

Join us for a dynamic presentation filled with practical tips and inspiring ideas to elevate your floral shop.



2025 WUMFA Design Contest

Let's get groovy, get creative, and let your imagination go wild! This contest is an opportunity to learn and evolve as a designer. This year as we focus on "Back to the Future" you will apply your skillset to show current and future trends

SPONSORED BY:

Wisconsin Florists Foundation





MARCH 21-23, 2025 Oneida Hotel & Conference Center, Green Bay, WI

Student Division (High School Level)

Theme: Pocket Boutonniere

It's all the rage currently! Design a stylish pocket square boutonniere for prom or a wedding. Design must fit into a suitcoat pocket. Color and vibe designer's choice..

College/Trade School/Novice Division

Theme: Memorial Plant

A customer request of a single sympathy plant to send on delivery for a nature loving person that collected many treasures from the forest in their lifetime. From rocks to lichens, branches and sticks to birch pieces, feathers, and more. This Single Plant arrangement is to be unique from all the others. They requested no peace lily.

Professional Division

Theme 1: World Bridal Bouquet and Boutonniere: Create an out of this world bridal bouquet and boutonniere combo for a star gazing couple that met at the planetarium and are hosting their wedding there. Bouquet style can be of any kind and for the Groom's boutonniere, they requested a non-pin option of any style to match his bride's bouquet.

Theme 2: High School Reunion Party Design: It's the class reunion for 1987 and the local high school planning committee commissioned you to design a punch bowl table arrangement with a modern twist. Their school colors are blue, and orange and their mascot is the "Tigers".

Academy Division

Theme: Movie Premiere Party "Back to the Future": Create a "Back to the Future" themed one-sided arrangement suitable to be placed at movie theater entrance. There will be a pipe and drape in the back of your design and the wall.

PRIZES FOR ALL CATEGORIES AND THEMES:

FIRST PLACE: \$225, Ribbon, and Certificate

SECOND PLACE: \$150, Ribbon, and Certificate

THIRD PLACE: \$100, Ribbon, and Certificate

PROFESSIONAL DIVISION DESIGNER OF THE YEAR: \$300.00, Certificate, and Plaque

STUDENT DIVISION DESIGNER OF THE YEAR: \$200.00, Certificate, and Plaque

ACADEMY: \$500,00 and Certificate

Download contest packet at *https://www.wumfa.org/wumfa-annual-convention*Fawn Mueller CF at (715-218-5011) or email: fawn@inspiredbynaturellc.com
You can also contact the WUMFA office at (517) 253-7730.
For full descriptions of Themes, Dowload the Design Contest Packet



WUMFA CONVENTION 2025 SCHEDULE AT A GLANCE

COLOR KEY:

Business Sessions (Green)
Hands-On Classes (Blue)
Main Stage Design Shows (Red)

Trade Show – (Purple)
*Additional fee applies

| FRIDAY, MARCH 21, 2025 | | |
|------------------------|---|-------------------------------|
| 8:00 a.m 7:00 p.m. | Registration Desk Open | Entrance Three Clans Ballroom |
| 9:00 a.m. – 4:30 p.m. | *Interactive Hands-On Workshop/Business Session: Buying and Merchandising for Profitable Flower Shops | |
| | w/Doug Bates and Kelsey Thompson, Sponsored by Flower Shop Network | Huron |
| 1:30 p.m 4:00p.m. | *Hands On Certified Florist testing. | Huron |
| 6:00 p.m. | First Timer - Backstage Pass, Open to Everyone | Registration Desk |
| 6:00 p.m 7:00 p.m. | Trade Show Reception, Open Free to Members and Non-Members | Turtle/Bear |
| 7:00 p.m 9:00 p.m. | Floral Feud-As Seen on TV Open Free to All | Wolf |
| SATURDAY, MARCH 22, 2 | 025 | |
| 7:30 a.m 5:00 p.m. | Registration Desk Open | Entrance Three Clans Ballroom |
| 8:00 a.m 10:30 a.m. | Design Contest Registration, Sponsored by: Wisconsin Florists Foundation & CalFlowers | Entrance Three Clans Ballroom |
| 8:00 a.m 10:00 a.m. | *Hands-On Workshop: Casket spray & Panel adornment design Presented by: Kevin Ylvisaker, Sponsor: Smithers Oasis | Huron |
| 10:15 a.m 11:15 a.m. | Business Session: Building a Brand Through Customer Service, Presenter: Derrick Myers, Sponsored by: Crockett Myers | Wolf |
| 11:00 a.m 5:15 p.m. | Trade Show Open | Turtle/Bear |
| 11:00 a.m. | First Timer - Backstage Pass, Open to Everyone | Registration Desk |
| 11:00 a.m 6:00 p.m. | Silent Auction Open | Turtle/Bear/Wolf |
| 11:15 a.m 11:30 a.m. | Trade Show Only Shopping Time | Turtle/Bear |
| 11:30 p.m 12:30 p.m. | Main Stage Design Show: "Spring Splendor: Designing for Profit During the Season of Celebrations" Presented by: Jody McLeod, Sponsored by: Teleflora | Wolf |
| 12:30 p.m 12:45 p.m. | Trade Show Only Shopping Time | Turtle/Bear |
| 12:45 p.m 2:45 p.m. | *Hands-On Workshop: Build Better Bouquets, Presented by: Amy Balsters (The Floral Coach) | |
| | Sponsored: Wisconsin Florists Foundation | Huron |
| 2:00 p.m 6:30 p.m. | Design Contest Open for Viewing | Entrance Three Clans Ballroom |
| 2:45 p.m 3:30 p.m. | Trade Show Only Shopping Time | Turtle/Bear |
| 3:30 p.m 4:30 p.m. | Main Stage Design Show: Professional / Student / Novice Division Designer of the Year Run Off Commentated by: Fawn Mueller & Spencer Whitehouse-Seim, Sponsored by Wisconsin Florists Foundation & CalFlowers | Wolf |
| 6:00 p.m 7:00 p.m. | Networking Reception | Turtle/Bear/Wolf |
| 7:00 p.m 10:00 p.m. | *Awards Banquet | Wolf |
| SUNDAY, MARCH 23, 202 | 5 | |
| 7:30 a.m 4:30 p.m. | Registration Desk | Entrance Three Clans Ballroom |
| 8:00 a.m 3:30 p.m. | Design Contest Open for Viewing | Entrance Three Clans Ballroom |
| 8:00 a.m 10:00 a.m. | Hands-On Workshop: Floral Designs for a Memorial Presented by: Kevin Ylvisaker Sponsor: Smithers Oasis | Huron |
| 10:00 a.m 11:30 a.m. | Trade Show Open | Turtle/Bear |
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| 10:00 a.m 10:15 a.m. | Trade Show Only Shopping Time | Turtle/Bear |
| 10:15 a.m 11:15 am. | Main Stage Design Show: Build Better Bouquets, Presented by: Amy Balsters (The Floral Coach) Sponsored: Wisconsin Florists Foundation | Wolf |
| 11:45 a.m 12:45 p.m. | Annual Meeting Luncheon w/Business Session Keynote: State of the Industry: Where Do We Go from Here! Presenter: Derrick Myers, Sponsored by: Crockett Myers | Wolf |
| 12:45 p.m 3:30 p.m. | Silent Auction Open | Turtle/Bear |
| 12:45 p.m 2:30 p.m. | Trade Show Open | Turtle/Bear |
| 1:00 p.m 2:00 p.m. | Main Stage Design Show: Profitable Plants: Beyond the Basket and Bow, Presented by: Samantha Bates, Sponsored by: FTD | Wolf |
| 2:00 p.m 2:30p.m. | Trade Show Only Shopping Time | Turtle/Bear |
| 2:30 p.m 3:30 p.m. | Main Stage Design Show: Merchandising and Design Techniques for Boosting Sales Presented by: Doug Bates, and Kelsey Thompson, Sponsored by: Flower Shop Network | Wolf |
| 3:30 p.m 4:00 p.m. | Live Auction | Wolf |
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WUMFA 2025 Annual Convention Registration Form



| | March 21-23, 2025 • Oneida notei and Conference | e Center • 2040 Airport Dr. • Green Bay, W134313 |
|----------------|---|--|
| Shop Name | | Fax |
| Submitted By | | E-mail |
| | | Alternate Contact Number |
| | | |
| City/State/Zip | | REGISTER ONLINE AT WWW.WUMFA.ORG |
| Phone | | Mail to WUMFA, P.O. Box 67, Haslett, MI 48840. Fax to (517) 575-0010 f |

*(Does not include any optional events) Best Buy

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|--|---|--|---|---|---|---|---|---|---|---|--|---|---|--------------------------------------|---|----------|
| All employees from the same shop may register on the same form. Please print clearly, and list e-mail addresses | aī. | and | | | | nt* | ti | t t | our Main | Option | nal Eve | nts | | | | |
| for attendees when possible. These will be used to confirm | Stage, | t Stage, a | Stage, | Stage, | age, | ude age, | ass age, anqu | age, anqu | s as yo bits, I | Friday | | Saturday | | Sunday | ٧٠ | |
| attendance and inform attendees of important on-site information. Please duplicate this form as necessary. | Main | e nt ain St | ain St | n t ain St | ain St | St. | ain St Sat. B | Je ain St Sat. B | oyee: Exhi | | | | | - le | e st g: caden | TS |
| Volunteering: If you are interested in volunteering your time on-site, please call (517) 253-7730. | /* Exhibits, Main s | Stude ibits, M | ibits, M ınch | tude ibits, M inch | d Pass ibits, M inch | A Passibits, Munch | Value Fibits, Main Sunch & Sat. | J Valu ibits, M inch & S | ass ny empl rance to Design | orksho dising 1 Shops | hop: anel n Class | hop: uets | or, 500 | hop: Aemorial | sign Conte | VEN |
| Students: Special rates apply for students enrolled in accredited floral/horticultural programs. Proof of qualified enrollment is required. | Only nce to ession | Only*- | Only* ance to Exh ions, and Lu | $\frac{nly^* - S}{ance to Exh}$ ions, and L | Veekence ance to Exhips ions, and Lu | Veekence ance to Exh ions, and Lu | Veekencence to Exhions, and Lu | Veekend ent ance to Exh ions, and Lu | Shop P s for as mar bring. Enti | nds-On W I Merchan ile Flower ! | Hands on Workshop: Casket Spray & Panel Adornment Design Class | Hands on Workshop: Build Better Bouquets | Banquet \$70 at the Door, Table for Eight \$500 | on Workshop: igns for a Memo | WUMFA Design Contest Circle what you are entering: Novice Pro 1 Pro 2 Acade \$10 each Preregistration \$15 each at the door | IL ALL E |
| Cancellation Policy: Requests for refunds must be received by 3/7/25 to receive a refund less a 15% processing fee. No-shows and cancellations received after 3/7/25 will not be refunded. | Saturday Includes Entrainand Business S | Saturday Only* – Student Includes Entrance to Exhibits, Main S Business Sessions | Sunday Only* Includes Entrance to Exhibits, Main Business Sessions, and Lunch | Sunday Only* – Student Includes Entrance to Exhibits, Main Business Sessions, and Lunch | Sat/Sun Weekend Pass* Includes Entrance to Exhibits, Main Stage, Business Sessions, and Lunch | Sat/Sun Weekend Pass Student* Includes Entrance to Exhibits, Main Stage, Business Sessions, and Lunch | Sat/Sun Weekend Value Pass Includes Entrance to Exhibits, Main Stage, Business Sessions, and Lunch & Sat. Banquet | Sat/Sun Weekend Value Pass Student Includes Entrance to Exhibits, Main Stage, Business Sessions, and Lunch & Sat. Banquet | Weekend Shop Pass Weekend pass for as many employees as your shop wants to bring. Entrance to Exhibits, Main Stage, Business Sessions, Design Contest | All-Day Hands-On Workshop: Buying and Merchandising for Profitable Flower Shops | Hands Casket Adornm | Hands Build B | \$70 Table | Hands on Wor Floral Designs for a | WUMI Circle HS Novice \$10 | TOTA |
| Member Early, before | \$60 | \$20 | \$79 | \$30 | \$99 | \$50 | \$149 | \$100 | \$500 | | ¢00 | ė.o.o | | ćaa | \$10 ea. | |
| Member 3/7/25 and After | \$75 | \$20 | \$94 | \$30 | \$125 | \$50 | \$175 | \$100 | \$600 | \$350 | 50 \$99 | \$99 | | \$99 | | |
| Non-Member Early, before 3/7/25 | \$90 | \$30 | \$119 | \$45 | \$149 | \$75 | \$199 | \$125 | N/A | \$500 | \$149 | \$149 | | \$149 | | |
| Non-Member 3/7/25 and After | \$105 | \$30 | \$134 | \$45 | \$175 | \$75 | \$225 | \$125 | N/A | \$500 | \$149 | \$149 | | \$149 | | |
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REGISTRATION TOTAL

HOTEL INFORMATION ONEIDA HOTEL

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